


OUR WORK WITH CARE AND RESIDENTIAL HOMES

A close-up photograph showing a pair of younger, smoother hands gently holding a pair of older, wrinkled hands. The hands are resting on a soft, pink, textured fabric, possibly a blanket or bedspread. The lighting is soft and natural, highlighting the texture of the skin and the fabric.

We work hard to make your business as profitable as possible by eliminating waste on essential spend.

WHY BCR ASSOCIATES

BCR Associates is a long-established, multi award-winning cost management consultancy that works with SMEs and larger corporate companies throughout the lifetime of their business to increase efficiency, manage risk, ensure compliance and rationalise procurement costs.

Our team of experienced consultants are experts in tailoring procurement strategies across all essential services including: energy; telecoms; insurance; business supplies; vehicles; finance; HR/H&S and water.

Your dedicated relationship management team will manage everything on your behalf, from initial review, supplier and contract negotiations and transfers, to ongoing account management and renewals. We will also assist with resolution of billing issues, fault management, meter exchanges and complaint handling.

Our wealth of experience in dealing with care and residential homes means that we understand the pressures and challenges you face. For example:

- Sourcing reliable insurance provider
- High energy and insurance costs
- Legislation and auditing
- Recruitment and retention of staff
- Staff costs
- Inconsistent telecoms functionality

“Our objective is to help organisations become more profitable through assisting with procurement strategies, freeing up precious resource and time so that Owners/ Managers can concentrate on frontline duties.”

Richard Dormer, Managing Director
BCR Associates

SOME EXAMPLES OF OUR WORK WITHIN THE INDUSTRY



■ FAMILY-RUN HOME IN SOUTH WALES

A saving of £2,919 was achieved on the annual electricity expenditure which equated to a reduction of 20%. The client also received a saving of £1,543 on its annual gas expenditure, reducing the cost by 30%. This equated to an average saving of 22% on the annual energy bills.

■ 23 BEDROOMED DEVON-BASED HOME

Following a review of the gas and electricity consumption we achieved a saving of £4,483 (25%) on the electricity expenditure and a reduction of £2,418 (27%) on the gas expenditure. This equated to an average saving of 22% on their annual energy bills.

■ CARE AGENCY HEAD OFFICE

We carried out a cost review for the head office of a Midlands-based healthcare agency. We established an electricity saving of £9,513 and a reduction in gas expenditure of £2,131. This equated to an average saving of 22% on the agency's annual energy bills.

WHAT OUR CLIENTS SAY

“BCR Associates undertook an audit and review of our utility costs which covered five sites. They made recommendations about where we could save money, dealt with the transfer of contracts professionally and efficiently and secured significant savings for us within a very short time.”

Sharon Workman, Director
Aspects 2

■ RESIDENTIAL CARE HOME

We achieved savings across telecoms and energy for this Shropshire-based home. The telecoms lines and calls expenditure was cut by £973 (28%), electricity expenditure was reduced by £1,025 (19%) and gas reduced by £500 (20%).

■ 21 BEDROOMED RESIDENTIAL HOME

This Devon-based home realised a saving of £3,639 on its electricity bill, £2,638 on gas and £2,000 on telecoms. These savings resulted in an annual reduction of 40%, 25% and 30% respectively.